Top 12 Financial Advisors & Wealth Management Firms in Florida | 2019 Ranking

2019 RANKING & REVIEWS BEST FINANCIAL ADVISORS IN FLORIDA

Ranking for 2019: The Best Financial Advisors in the State of Florida

The sunshine state is a destination for many and it is unique in that it has a diverse population. From the glamor of Miami to the large tourist industry in Orlando to multimillion dollar retirement villas in Naples, financial planners serving Florida have a wide range of financial needs to consider.

Whether you're planning for an active retirement or want to start your financial life off on a sound footing, you want to find the best wealth management firm in Florida that can help you reach your goals.

What are some of the differentiating factors between Florida financial planners? A few of them include:

- Wealth level they work with
- Whether they're fee-based or fee-only
- Offering additional services, like tax planning
- Specialties they have, such as working with entrepreneurs

We're going to make your search for a top Florida financial advisor much easier by giving you a round-up of our twelve top-rated firms. We'll go over what makes each wealth manager in Florida stand out, types of clients they work with, and whether they are fee-based or fee-only (which we'll explain below).

So, if you've been thinking of getting expert financial guidance to help you lay out a plan for a bright financial future, read on for several great options that can help you reach those financial dreams.



Award Emblem: Top 12 Financial Advisors in Florida

Top 12 Best Financial Advisors & Wealth Management Firms in Florida | Brief Comparison & Ranking

Best Financial Advisors in Florida	2019 Ratings
Cathy Pareto & Associates, Inc.	5
Certified Financial Group	5
Evensky & Katz/Foldes Financial	5
Investor Solutions, LLC	5
Lassus Wherley	5
Moisand Fitzgerald Tamayo, LLC	5
Occidental Asset Management, LLC	5
Resource Consulting Group	5
Signature Wealth Advisors	5
Singer Xenos Schechter Sosler	5
WaterOak Advisors	5
FirsTrust	3

What's the Difference Between Fee-Based and Fee-Only Financial Planners in Florida?

Financial advisors have two main types of fee structures that they work with, and knowing what they mean can help you choose the right Florida financial planner to entrust with your money.

To those unfamiliar with the terms, they can sound nearly the same, but "fee-only" and "fee-based" compensation structures mean very different things. Here's a short overview that will help you understand the difference and how it could impact your portfolio.

Fee-Only Pricing Structure

When an investment firm or a financial advisor in Florida notes that they are "fee-only," this means that their compensation is only through client fees and they do not accept commissions or third-party referral payments.

Fee-only wealth management firms in Florida have no incentive to suggest a particular financial product over another because they aren't receiving any commissions. A fee-only pricing structure minimizes the inherent conflicts of interest that come along with recommending and selling investment products.

Fee-Based Pricing Structure

If a Florida financial advisor accepts third-party commissions, they are called fee-based. This means that in addition to client fees, they are free to accept commissions from the companies who provide their financial products.

While a fee-based structure does create some potential conflicts of interest, many fee-based investment firms understand this, so they are also fiduciaries, which counteracts the potential for conflict.

A Florida financial planner that is a fiduciary takes on a legal responsibility to be transparent about any conflicts of interest and are required to put the interests of their clients ahead of their own.



Top-Rated Financial Advisors in Florida

2019 AdvisoryHQ's Selection Methodology

What methodology does AdvisoryHQ use in selecting and finalizing the credit cards, financial products, firms, services and products that are ranked on its various top-rated lists?

Please click here "<u>AdvisoryHQ's Ranking Methodologies</u>" for a detailed review of AdvisoryHQ's selection methodologies for ranking top rated credit cards, financial accounts, firms, products, and services.

Detailed Review - Best Financial Advisors in Florida

Below, please find the detailed review of each firm on our list of 2019 best financial planners in Florida. We have highlighted some of the factors that allowed these Florida wealth management firms to score so high in our selection ranking.

Click any of the names below to go directly to the review section for that firm.

- Cathy Pareto & Associates Inc.
- Certified Financial Group
- Evensky & Katz/Foldes Financial

- Investor Solutions RIA
- <u>Lassus Wherley</u>
- Moisand Fitzgerald Tamayo, LLC
- Occidental Asset Management, LLC
- Resource Consulting Group
- Signature Wealth Advisors
- Singer Xenos Schechter Sosler
- WaterOak Advisors
- FirsTrust

Click below for last year's ranking:

- 2018 Ranking: <u>Top 11 Financial Advisors & Wealth Management</u> Firms in Florida
- 2017 Ranking: Top 13 Financial Advisors in Florida

Cathy Pareto & Associates Review

<u>Cathy Pareto & Associates</u> was founded by Cathy Pareto, a wealth manager in Florida with over two decades of experience and with the honor of being named by Forbes as one of the Top 10 Most Dependable Wealth Managers for Women in the U.S.

This financial advisory firm in Florida is both <u>fee-only</u> and a fiduciary, pledging to always be completely transparent with clients and act in their best interests.

This top-rated Florida financial planner specializes in investment and financial management for individuals, physicians and dentists, small business owners, women, and modern families.

Key Factors that Enabled Cathy Pareto & Associates to be Ranked as a Top Florida Financial Advisor

Focused Financial Planning

Cathy Pareto & Associates offers step-by-step financial planning services designed to take you through all stages of life. This wealth management firm in Florida can help you turn your dreams into goals by helping you structure your spending, savings, and investing to prioritize goals to help you meet them faster.

The Florida financial advisors at Cathy Pareto take the time to get to know you through a meticulous process designed to help you identify goals related to saving for retirement, retiring early, your risk tolerance, your current and future investments, and more.

If you have two conflicting goals, such as saving for a child's education as well as early retirement, the expert team of advisors at this wealth management firm in Florida can take the lead and provide expert advice that will help you do both.

Financial Planning for Women

A highlight that makes Cathy Pareto & Associates stand out as a top Florida financial planner is the firm's expertise in providing financial services designed specifically to women.

They understand that while many financial needs are similar for both women and men, there are unique financial challenges that women face, which include:

- Living longer
- Shorter and interrupted careers
- Disparity in earnings
- Financial literacy
- Retirement systems that penalize women for temporary leaves of absence from the workforce

As one of the best financial advisors in Florida, Cathy Pareto & Associates works with a wide range of women to help them create dynamic financial plans to build their assets over the long-term.

Rating Summary

Whether you're a physician, small business owner, or modern family, this Coral Gables, Florida financial advisor can give you a comprehensive and in-depth financial plan designed to be as flexible as your life and build your wealth over the long term.

Their focus on providing expert financial planning services for women and their strong fiduciary commitment to their clients solidify's Cathy Pareto & Associates as one of the top wealth management firm's in Florida and earns them a 5-star rating.

See Also: Best Financial Advisors in Pittsburgh, Pennsylvania

Certified Financial Group Review

Located just north of Orlando in Altamonte Springs, <u>Certified Financial Group</u> is a wealth management firm in Florida that was founded in 1976. This <u>fee-only</u> financial advisor has a team with more than 300 years of combined experience and that is trained in all facets of financial planning and wealth management.

Its registered investment advisory firm, Certified Advisory Corp, has been certified as a fee-only firm for fiduciary excellence by <u>CEFEX (Centre for Fiduciary Excellence)</u>. It is a designation held by less than 1% of registered investment advisors in the country.

One important note found in the firm's ADV was, that although they are fee-only, persons providing investment advice on behalf of this Florida wealth management firm may also be registered representatives of TransAm Securities, Inc. and those advisors may receive commission-based compensation for the sale of investment products for education funding or when providing tactical solutions for long term health care.

Key Factors that Enabled Certified Financial Group to be Ranked as a Top Florida Financial Advisor

Social Security Planning

It's not unusual for there to be a lot of confusion about social security, how it works and what the benefits are. A wealth management firm in Florida can help people sort through questions and misconceptions and understand how to maximize their social security earnings.

According to Certified Financial Group, social security benefits make up approximately 20% - 50% of a retiree's retirement income, so understanding how to maximize this retirement asset is important.

This Florida wealth management firm has financial advisors that are well-versed in social security benefits and can help clients make smart financial decisions that will benefit them throughout their retirement.

Workshops

A good wealth management firm in Florida will make a concerted effort to educate their clients on financial issues. The financial advisors at Certified Financial Group offer monthly workshops for their clients on a variety of topics.

Those wishing to benefit from both expert financial advice and educational events can enjoy one of their many workshops, which include topics like:

- Everything You Want to Know About Mutual Funds
- Will Your Savings Last a Lifetime?
- Healthcare Options in Retirement
- Financial Basics for Life: Strategies for Success

On top of that, every Saturday at 9 am, Certified Financial Group has been hosting the most listened-to financial call-in show for the last 25 years in Orlando on 96.5 FM, WDBO Radio.

With one of the most experienced teams of financial advisors in Florida and a focus on creating long-term client relationships, Certified Financial Group is one of the best financial advisors in Florida to consider working with this year.

This wealth management firm shows their client commitment by helping them gain financial literacy, offering regular workshops, weekly financial call-in radio show, and making available several financial tools and resources through their online learning center.

With a fee-only structure and expertise in financial planning both for individuals and businesses, Certified Financial Group scores a 5-star rating as one of the top financial advisors in Florida to consider partnering with in 2019.

Don't Miss: Top Financial Advisors in Miami and Coral Gables, Florida

Evensky Katz/Foldes Financial Review

This Florida financial advisor has been serving clients in Coral Gables, FL and Lubbock, TX for over 30 years. Evensky & Katz/Foldes Financial is a fee-only wealth management firm that insists each one of their advisors earns the CFP® certification from the Certified Planner Board of Standards.

With approximately \$1.6 billion in assets under management and relationships with over 800 clients, Evensky & Katz/Foldes Financial is a sizable firm and one of the toprated firms offering wealth management in Florida.

Key Factors that Enabled Evensky Katz/Foldes Financial to be Ranked as a Top Florida Financial Advisor

Financial Planning-Based Investment Management

This financial advisory firm in Florida assists clients with a solid and strategic plan to grow their money, building a steadfast foundation to achieve their financial goals.

No matter what your goals may be, having a game plan for investing is an important step towards success. These Florida financial advisors provide financial planning-based investment management to help you reach your dreams.

These wealth managers in Florida start with an in-depth conversation to learn about your lifestyle, goals, and current financial status. From there they, develop an

investment policy statement to reflect each individual investor's needs. This statement serves as a key reference when it comes to designing a financial plan that gets you where you want to be.

Some of the variables that these Florida financial advisors take into consideration when crafting your plan include:

- Various investment options
- Taxation
- Expenses
- Risks
- and more

Qualified Retirement Plans

A beneficial service offered to organizations is financial advisory services for a retirement plan. This wealth management firm in Florida provides assistance with 401(k) plans, SEP plans, and profit-sharing trusts.

Their institutional approach is just as detailed as their individual approach in the sense that they help firms identify specific investments and present different investment models for qualified retirement plan participants to select.

Evensky & Katz/Foldes Wealth Management additionally provides written acknowledgment of their role as an ERISA fiduciary, providing safe harbor protection for plan fiduciaries.



Best Wealth Management Firms in Florida

Rating Summary

With a dedication to truly getting to know both their individual and institutional clients' financial needs and goals, Evensky & Katz/Foldes Financial Wealth Management is a competitive choice to partner with among Florida financial advisory firms.

They have a highly credentialed team, with many advisors boasting multiple industry certifications, like CFP®, CFA, AIF®, and more.

With their specialty in qualified retirement plans and dedication to matching a personalized financial strategy to each and every client, Evensky & Katz/Foldes Financial is one of the top Florida financial advisors to consider partnering with in 2019 and earns 5 stars.

Related: Best Financial Advisors in San Antonio and New Braunfels, Texas

Investor Solutions, Inc. Review

Based in Miami, <u>Investor Solutions</u>, <u>Inc.</u> is a <u>fee-only</u> wealth management firm in Florida that provides guidance to individuals and families, retirees and pre-retirees, retirement plan sponsors, and endowments and not-for-profits.

For over a quarter of a century, this financial advisory in Florida has been offering its clients financial peace of mind and focusing on investor education with a series of several published books.

Key Factors that Enabled Investor Solutions, Inc. to be Ranked as a Top Florida Financial Advisor

Services for Non-Profit Organizations

Savvy financial management and strategic investing help non-profit organizations attract more donors, benefit from strong returns, reduce liability, and give their institution a solid foundation.

This wealth management firm in Florida offers a variety of solutions for non-profit organizations, including (but not limited to):

- Co-fiduciary services on every account
- Well-diversified and low-cost portfolio plans

- Risk assessments
- Detailed investment policy statements
- Regular account monitoring
- Ongoing advice
- Regular communication via in-person meetings and teleconferences

Generating Retirement Income

Planning for a comfortable retirement can be tricky because you never know what life's going to throw at you. It takes the ability to balance current needs with future goals and dreams and leave flexibility for the unexpected.

Investor Solutions has a unique approach and provides financial planning that is tied to different life stages. They understand that financial strategies should change as you pass through each stage of life, which they define as:

- Getting Started
- Mid-Career
- Changing Jobs
- Near Retirement
- In Retirement

Rating Summary

Investor Solutions offers multiple financial solutions for their clients all tailored to each life stage. As a top-rated Florida wealth management firm that takes their fiduciary responsibility seriously, they earn the trust of clients that look to them for unbiased advice.

Their series of books on investment and retirement strategies adds to the firm's value, earning them 5-stars and making Investor Solutions one of the top Florida financial planners to consider partnering with this year.

Read More: Top Financial Advisors in Wisconsin (Milwaukee, Pewaukee, Waukesha, Cedarburg, and Mequon)

Lassus Wherley Review

<u>Lassus Wherley</u> was launched in 1985 and has been a <u>fee-only</u> wealth management firm in Florida since inception. They provide expert financial planning advice to individuals, couples, families, and more using a team-based approach.

They have 23 staff across two offices, one in Bonita Springs, FL and the other in New Providence, NJ. This Florida financial advisor offers a full range of services, including trust services, tax preparation, and family office support.

Key Factors that Enabled Lassus Wherley to be Ranked as a Top Florida Financial Advisor

Tax Preparation

Having a wealth manager that is also a tax preparer is an added bonus and can take the onerous task of keeping up with complicated and changing tax regulations off your plate.

This financial planning firm in Florida offers expert tax preparation services for interested parties. The team of Florida financial planners at Lassus Wherley will also work with any tax professionals you may already work with to seamlessly integrate financial planning and wealth management strategies for a holistic approach.

Specific tax services from this Florida wealth management firm include:

- Strategies to reduce tax obligations
- Reviews by licensed Certified Public Accountants
- Year-round tax advice
- · Representation during audits or letters of inquiry

Family Office Support

Not all wealth management firms in Florida offer family office services, which help families with the tasks of managing of their finances and assets so they can enjoy their lives.

This wealth management firm in Florida offers family office support for those families who would feel better having a professional handle their household finances.

They offer a wide spectrum of family office services, including:

- Oversight of elderly parents, working with healthcare professionals
- Bill paying and reporting on financial transactions
- Monitoring personal assets
- Coordination of home maintenance, including supervising contractors
- Managing the sale of a home
- Tax payments
- Estate administration

For clients that are looking for a "full-service" financial advisor in Florida, Lassus Wherley is a solid choice that is trustworthy, dependable and has a deep commitment to putting their clients' interest above all else.

Beyond providing expert financial services, these Florida wealth managers pride themselves on delivering financial guidance and support from a strong foundation of principles and ethics.

With a fee-only structure and a concierge approach to supporting families with their finances, Lassus Wherley has solidified their 5-star rating among the top financial advisors in Florida.

Related: Top Financial Advisors in Orlando, Florida

Moisand Fitzgerald Tamayo, LLC Review

<u>Moisand Fitzgerald Tamayo</u> has offices in Orlando and Melbourne, Florida and prides themselves on taking a proactive, disciplined approach to wealth management. This Florida financial advisor seeks to give their clients clarity to reach their financial goals while cutting through all the noise.

Moisand Fitzgerald Tamayo, LLC is an independent <u>fee-only</u> wealth management firm in Florida that is also a fiduciary. They state that they NEVER stop working solely for their clients and believe eliminating any conflict of interest is the best policy.

Key Factors that Enabled Moisand Fitzgerald Tamayo to be Ranked as a Top Florida Financial Advisor

Client-Centric Value Proposition

Moisand Fitzgerald Tamayo takes their client-advisory relationship seriously and helps simplify the process of navigation through a complex financial world. Their experience and knowledge help them expertly identify the best course of action for each client's unique needs.

Clients can expect:

- To be treated like family
- To have your vision for your family be their main focus
- To enter into a "Sanctuary from the Noise®" without distracting clutter

- To receive the firm's unwavering commitment in writing
- To get no jargon, just clear communication
- To receive expert advice from some of the best advisors in the world

This Florida wealth management firm doesn't claim to have crystal balls or magic wands, but they to pledge to provide expert financial advice based upon years of experience and that is matched to each client's specific needs and situation.

Straightforward Service Offerings

In keeping with the firm's mission to take the complication out of personal financial planning, Moisand Fitzgerald Tamayo keeps its service offerings as straightforward as possible.

This fits in perfectly with their streamlined approach and also makes this wealth management in Florida much more approachable and their guidance easy to understand.

Their service offerings include:

- <u>Specific Tax Planning</u>—The firm has three IRS Enrolled Agents who are licensed by the IRS to represent clients in matters before the agency.
- Real Financial Planning—Holistic planning that covers multiple aspects of a client's life.
- <u>Objective Implementation</u>—Proactively seeking and suggesting the best investment strategies and choices on an ongoing basis.
- Ongoing and Proactive Monitoring—Constant monitoring and open communication to ensure you're always in the know about your finances.



Best Florida Financial Advisors

As a top-rated wealth management firm in Florida, Moisand Fitzgerald Tamayo stands out from the competition for their no-nonsense, client-centric approach that strives to make financial management less confusing.

This Florida financial advisor is also uniquely approachable, which is clearly evident from their inviting website design and written commitment to clients. We feel that Moisand Fitzgerald Tamayo definitely deserves their 5-star rating and is a firm you should consider in 2019 for your financial needs.

Don't Miss: Top Financial Advisors in Phoenix and Scottsdale, Arizona

Occidental Asset Management, LLC Review

Founded in 2001, Occidental Asset Management, LLC (OCCAM) has five locations throughout the U.S., including one just outside of Orlando, in Maitland, FL. Besides, Orlando, they also serve clients in Hawaii, Seattle, San Francisco, and Burlingame, CA.

OCCAM is a <u>fee-only</u> Florida wealth management firm that has a specialty in helping clients build positive relationships with money by use of behavioral finance and financial psychology.

This one-of-a-kind focus allows Occidental Asset Management to help clients develop a better understanding of how they view financial management, fostering a healthier relationship with money overall.

Key Factors that Enabled Occidental Asset Management to be Ranked as a Top Florida Financial Advisor

Your Mental Wealth® Discovery Process

This firm believes that after a person's relationships with family and friends, their relationship with money is the next most important one in their lives.

To promote their clients' financial decision-making, this top Florida financial advisor has created the Mental Wealth® Discovery Process.

Co-founded by Dr. Brad Klontz, this three-step system consists of:

- <u>How's My Financial Health?</u> —Takes a comprehensive look at financial health by first measuring your financial psychology, behaviors around money, unique risk profile, and more.
- Where do I Want to Be? —Identifies values and clarifies financial goals, giving clients tools to properly prioritize and align their financial goals with their personal values.
- <u>How do I get There?</u> —The team of top-rated Florida wealth managers at Occidental Asset Management will create a Personalized Financial Life Plan and Investment Recommendations based upon this discovery process.

This process offers an individual an important window into their unconscious beliefs about money, helping them gain healthier mindsets that foster a foundation for successful long-term financial planning.

Wide Range of Services

As one of the best financial advisors in Florida, OCCAM offers clients a wide range of services they can use. These include (but are not limited to):

- <u>Financial Planning</u>: Cash flow projections, business succession, retirement analysis, Social Security planning
- <u>Trust & Estate Planning:</u> Analysis and review of tax implications, coordination with tax accountants and estate attorneys for a fully integrated financial plan
- <u>Portfolio Management & Investments</u>: Portfolio review and recommendations, wealth strategies, asset allocation, diversification, risk management

- <u>Charitable Planning:</u> Coordination with philanthropic goals and estate plan, donor advised funds
- <u>Tax Coordination:</u> Retirement plan optimization, account distribution strategies, coordination with attorneys and accountants

While it may seem unusual for a financial advisor in Florida to put so much emphasis on psychology and behavior finance, it makes sense that to break long-term "bad money habits" it would be necessary to first change a person's relationship with their finances.

Managing money can be complicated and it often comes with negative emotions like anxiety, frustration, or fear of the future. OCCAM's process of uncovering the psychology behind personal finance helps keep clients on track for financial success over the long-term.

With an entirely unique approach to money management and a comprehensive suite of services, Occidental Asset Management scores a 5-star rating among the top financial advisors in Florida.

Popular Article: Top Financial Advisors in Cincinnati, Ohio

Resource Consulting Group Review

Established in 1988, <u>Resource Consulting Group</u> is a <u>fee-only</u> Registered Investment Advisor (RIA) based in Orlando, Florida. They work with the "top 1%" of Americans in terms of their assets and income.

This Florida wealth management firm understands that even with financial success, stress can increase as finances become much more complex. Rather than complicating matters with industry jargon and indecipherable fine print, Resource Consulting Group emphasizes streamlined advice that gets straight to the point.

Key Factors that Enabled Resource Consulting Group to be Ranked as a Top Florida Financial Advisor

The Seven Investment FundamentalsSM

True to their promise of keeping thing clear and straight-forward, this financial advisory firm in Florida clearly outlines their Seven Investment Fundamentals as such:

- Have an appropriate allocation to equities
- Stay fully invested
- Keep costs down
- Use only short-term bonds
- Include small cap stocks
- Include value stocks
- Have broad diversification

These fundaments are designed to help clients of this Florida financial planning firm avoid the dangers of inherent in investing such as, high costs, market timing, and other get-rich-quick strategies that can seriously jeopardize the long-term growth and protection of assets.



Top-Rated Florida Financial Planners

Retirement Services

These top advisors in Florida feel that it's a common misconception that a good retirement plan has to be complex. They feel that a successful plan should be easy to manage, simple to follow, and easily understood.

These financial advisors in Florida help clients create an employee retirement plan that is effective and allows business owners to honor their fiduciary responsibilities.

Resource Consulting Group has a centered approach that includes the following areas:

- Simplicity
- Plan wellness
- Fiduciary assurance
- Investment strategies
- Transparency of fees
- Broad resources

As a top-rated wealth manager in Florida, Resource Consulting Group takes the complex field of financial management and retirement planning and makes it both streamlined and accessible.

Their financial philosophies and practices are clear and easily accessible on their website by potential clients, showing a clear commitment to transparency. With a no-nonsense approach, Resource Consulting Group earns a 5-star rating and is a top wealth management firm for high-net-worth clients to consider partnering with in 2019.

Signature Wealth Advisors Review

Based in Orlando Florida, <u>Signature Wealth Advisors</u> is dedicated to providing a holistic, comprehensive approach to wealth management that is tailored to each client's financial goals for the future.

This financial advisor in Florida is <u>fee-based</u>, meaning that they are free to accept commissions from the sale of specific financial products. On their team is a partner and financial planner, Todd A. Bryant who is an Accredited Investment Fiduciary (AIF®).

Key Factors that Enabled Signature Wealth Advisors to be Ranked as a Top Florida Financial Advisor

"The Genius of the AND"

One of the philosophies of this top-rated Florida wealth manager to break out of old ways of thinking when it comes to financial management. They often refer to the "Tyranny of the OR" in their process, which is based upon a notion that financial plans have to be tailored for only one thing.

For example, the thinking that you can strategize a financial roadmap for investment management OR insurance protection, not both. They believe this isn't the case and clients shouldn't have to choose one thing over another.

These financial planners in Florida instead prefer "The Genius of the AND" meaning they can help clients build, preserve, and protect their wealth without having to choose one priority over another.

Four-Step Process

These Florida financial advisors take a needs-based approach to customizing a signature financial plan for every client. They make it a priority to understand unique situations and circumstances through a four-step process that helps their clients achieve their goals.

The process includes:

- <u>Analyze</u>: They ask questions and get to know your financial goals and objectives in addition to analyzing your current portfolio to identify any gaps.
- <u>Recommend</u>: You're provided with suggestions to fill out your portfolio with a goal to helping you achieve your financial objectives.
- <u>Implement</u>: Once you're satisfied with the plan, they begin implementation to help ensure your financial freedom.
- <u>Review</u>: Since financial situations are ever-changing, they consistently monitor this to ensure your plan is still meeting your current and future financial needs.

Rating Summary

With their "can-do" way of thinking beyond the limits of traditional wealth management firms, Signature Wealth Advisors ensures that each client gets the best financial plan to protect, grow, and preserve their wealth.

They have a team of highly experienced and credentialed Florida financial advisors that specialize in serving all types of investors, including business owners and high-networth individuals. Their team is also licensed to sell insurance products in multiple states.

Though they are a fee-based Florida financial advisor, they display a deep commitment to their client's distinct needs and tailoring a flexible plan to meet their goals. This signature service earns Signature Wealth Management a 5-star rating as one of the top financial advisors to consider partnering with in 2019.

Singer Xenos Schechter Sosler Review

<u>Singer Xenos Schechter Sosler</u> has helped families and individuals with sound wealth management for over 30 years across South Florida, Latin America, and Europe. They are a <u>fee-only</u> Florida financial advisory firm that emphasizes a data-driven, research-based approach to provide the best financial advice for its clients.

As one of the regularly top-ranked financial advisors in Florida, Singer Xenos is consistently recognized as a Top Financial Advisor by Financial Times, and additionally has been awarded as one of the Top 25 Women-Owned RIAs by WealthManagement.com.

Key Factors that Enabled Singer Xenos Schechter Sosler to be Ranked as a Top Florida Financial Advisor

Unbiased, Unified Approach

Singer Xenos puts their deep commitment to providing careful and expert services for their clients into practice every day. They offer experienced insight for a long-term foundation for financial planning and wealth management.

As a fee-only financial advisor in Florida, clients of this Florida wealth management firm can rest assured that all advice is given without bias, hidden costs, or incentives for selling any particular financial product.

Their team of financial advisors has over \$1.5 billion in assets under their management. They offer a wide range of expertise including multiple industry sectors like tax planning, estate planning, business succession, charitable giving, and more.



Florida's Top Financial Advisory Firms

Women's Financial Services Division

Not all wealth management firms in Florida provide services tailored to the needs of women. Singer Xenos does. Their Women's Financial Services division was created to address the specific financial needs of women proactively.

These Florida financial advisors can provide sage guidance before, during, or after a major life change providing invaluable expert advance and a solid foundation during life's ups and downs.

Rating Summary

Singer Xenos Schechter Sosler provides services to a range of clientele not always served by other Florida financial advisors, including foreign professionals, next-gen wealth, along with women, individuals, and entrepreneurs.

Their engaging and forward-thinking style have garnered them industry recognition, and their commitment to a fee-only structure has earned the trust of their clients through family generations.

These factors, as well as their innovative approach to preserving and protecting wealth, are why Singer Xenos Schechter Sosler is one of the top-rated financial advisors in Florida, earning the firm a 5-star rating overall.

WaterOak Advisors Review

Winter Park, Florida based <u>WaterOak Advisors</u> is a <u>fee-only</u> wealth management firm that takes an academic approach in providing one-on-one support to high-net-worth individuals and foundations.

This financial advisor in Florida manages \$2 billion in assets and over a third of their full-time staff hold advanced degrees and designations.

Key Factors that Enabled WaterOak Advisors to be Ranked as a Top Florida Financial Advisor

Comprehensive Financial Services

This Florida financial advisor provides clients with well-rounded financial strategies that ensure their money isn't just growing but being preserved as well.

The financial guidance of this wealth management firm in Florida focuses on three key areas: goals planning, tax planning, and estate planning.

Wealth management clients can benefit from their strategic approach that includes:

• <u>Economies of Scale</u>—Cost benefits from exclusive pricing based on WaterOak's buying power

- <u>Advanced Reporting</u>—Customized performance reporting and access to the online client portal
- <u>Tax Alpha</u>—Advanced tax management strategies
- Retirement Planning—Cutting-edge spending and distribution strategies

Diverse Portfolio Construction

Rather using a "cookie-cutter" approach to portfolio construction that relies solely on stocks and bonds, portfolios designed by WaterOak Advisors utilize global stocks, global bonds, and non-correlating alternatives to significantly enhance investor returns.

This tactic allows individual investors to gain the same advantages in portfolio strategies previously only available to institutional investors.

WaterOak Advisors puts their more than two decades worth of innovation in portfolio management to provide a structured, evidence-based strategy designed to maximize returns for Florida wealth management clients.

Rating Summary

This award-winning firm has been recognized as the top in their industry by Forbes, Financial Times and Barron's. With a fee-only structure and a focus on client satisfaction, WaterOak Advisors is one of the best Florida financial advisors for potential clients to consider in 2019.

Uniquely, although WaterOak is able to support a wide and diverse client base, they are able to maintain one-on-one relationships between clients and advisors.

This boutique approach coupled with their depth of resources that benefit their clients earns WaterOak Advisors a 5-star rating among the top financial advisors in Florida.

FirsTrust Review

<u>FirsTrust</u> was formed by a team of Florida financial advisors over 20 years ago to break away from the big financial firms and create an approachable financial advisor in Florida that serves the best interests of its clients.

They are a <u>fee-only</u>, fiduciary wealth management firm in Florida with 5 offices throughout the state, in Boca Raton, Daytona Beach, Orlando, Sarasota, and Tampa with an additional office in Atlanta, GA.

Key Factors that Enabled FirsTrust to be Ranked as a Top Florida Financial Advisor

Retirement Planning

According to FirsTrust, effective retirement planning needs to have an understanding of specific variables, such as income needs, social security, and tax liabilities.

This Florida financial advisory firm can help clients with the following retirement planning specifics:

- Creating a tax-efficient retirement strategy
- Setting a monthly budget to manage spending
- Using the web to monitor accounts and track progress
- Understanding the potential impact you may have on yourself, your family, and your legacy

Estate Planning

The same detailed and full-view approach that FirsTrust takes to retirement planning, they also put into their estate planning services. Helping clients find the best strategies for multi-generational wealth management.

This wealth management firm in Florida can help you do the following and more:

- Avoid potential financial conflicts within the family
- Protect heirs from spendthrift concerns
- Mitigate federal estate taxes
- Provide financial management in the event of disability
- Retain and protect family heirlooms
- Avoid postmortem legal proceedings
- Protect and/or dispose of business interests
- Ensure spouses are financially secure



The Best Financial Advisory Firms in Florida

As a fee-only financial advisor in Florida, FirsTrust offers clients experienced guidance in all facets of their financial life with an unbiased approach.

While this Florida wealth management firm has a great deal of expertise in multiple areas, their website can be a little confusing and difficult to read, which could pose a challenge for potential clients evaluating their services.

Thus, we've scored FirsTrust with a 3-star rating as one of the top financial advisors in Florida, and feel that with a more user-friendly interface, they could easily improve their ranking in the future.

Popular Article: Best Financial Advisors in Boston, Massachusetts

Conclusion – 2019 Top 12 Best Financial Advisors & Wealth Management Firms in Florida

Locating that ideal financial advisor in Florida can make a big difference in how fast you reach your financial goals and dreams. Being proactive and taking control of your finances early in life sets you up for financial comfort in the future.

A great first step to take is to request a free initial consultation from Florida wealth managers that you're interested in. This gives you the opportunity to meet face-to-face to see if their style is a good fit for your personality and financial needs.

With this article as your starting point, you have a great list of the best wealth management firms in Florida to choose from.

Rate Table Disclaimer

Click here to read AdvisoryHQ's <u>disclaimer on the rate table(s) displayed</u> on this page.

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