# Top 10 Best Financial Advisors in Pittsburgh, PA | 2017 Ranking | Pittsburgh Wealth Management Firms

2017 RANKING & REVIEWS TOP RANKING FINANCIAL ADVISORS IN PITTSBURGH

# Finding the Top Financial Advisor in Pittsburgh, Pennsylvania

Hiring any old financial advisor in Pittsburgh is not difficult. Finding the top financial planner in Pittsburgh is. After working hard to build up your wealth, you need to be able to trust the professional who will be managing and growing your money.

When you begin looking for a financial advisor in and around Pittsburgh, you will find hundreds upon hundreds of options, and to even begin the selection process is endlessly time consuming.

To answer the many questions that Pittsburgh residents may have regarding the best financial advisors in Pittsburgh and other areas in Pennsylvania, the AdvisoryHQ research and review team has conducted a detailed analysis of advisors and wealth management firms across Pennsylvania, and we have published our findings below.



Award Emblem: Top 10 Best Financial Advisors in Pittsburgh, Pennsylvania

# AdvisoryHQ's List of the Top 10 Best Financial Advisors in Pittsburgh

List is sorted alphabetically (click any of the names below to go directly to the detailed review section for that advisor)

- <u>Allegheny Financial Group</u>
- Bill Few Associates, Inc.
- BPU Investment Management, Inc.
- D.B. Root & Company
- Fort Pitt Capital Group
- <u>Fragasso Financial Advisors</u>
- Grant Street Asset Management
- <u>Hefren-Tillotson</u>
- Legend Financial Advisors
- <u>McMahon Financial Advisors, LLC</u>

# Top 10 Best Financial Advisors in Pittsburgh, Pennsylvania | Brief Comparison

Firm	Highlighted Features
Allegheny Financial Group	Investment Research
Bill Few Associates, Inc.	Retirement and Estate Planning
BPU Investment Management	Inclusive brokerage services
D.B. Root & Company	Life Plan 20/20
Fort Pitt Capital Group	Total Return Strategy
Fragasso Financial Advisors	Charitable and Family Gifting Strategies
Grant Street Asset Management	Services for Small Business & Physicians
Hefren-Tillotson	MASTERPLAN Approach
Legend Financial Advisors	Investment services for advisors
McMahon Financial Advisors	Dual Portfolio processes

Table: Top 10 Best Financial Advisors in Pittsburgh | Above list is sorted alphabetically

# AdvisoryHQ's Selection Methodology

What methodology does AdvisoryHQ use in selecting and finalizing the credit cards, financial products, firms, services, and products that are ranked on its various top rated lists?

Please click here "<u>AdvisoryHQ's Ranking Methodologies</u>" for a detailed review of AdvisoryHQ's selection methodologies for ranking top rated credit cards, financial accounts, firms, products, and services.

# Detailed Review – Top Ranking Best Wealth Management Firms in Pittsburgh

Below, please find the detailed review of each firm on our list of the best financial advisors in Pittsburgh. We have highlighted some of the factors that allowed these Pittsburgh wealth management firms to score so highly in our

selection ranking.

See Also: <u>Best Financial Advisors in San Francisco, Oakland,</u> <u>Corte Madera, CA</u>

# **Allegheny Financial Group Review**

<u>Allegheny Financial Group</u> is a <u>fee-based</u>, SEC-registered financial advisor headquartered in Pittsburgh, Pennsylvania. They offer financial planning, portfolio and risk management, market analysis, and business and estate planning to households, businesses, and non-profits.

One year after establishment, Allegheny Investments was established as an inhouse broker/dealer division to broaden access to services for clients. A formal investment research group has also been added, which further broadens the scope of services to include more Financial Plan Analysts (FPAs).

# Key Factors That Enabled This Firm to Rank as a Top Wealth Management Firm in Pittsburgh

Listed below are key factors that allowed Allegheny Financial Group to rank as one of this year's top wealth management firms in Pittsburgh.

# **Complete Financial Planning**



Why would you need a financial plan? Because you have ever-changing needs and goals, and one way of doing business simply won't work. A comprehensive financial plan designed by a Pittsburgh financial planner puts you in control of your future and allows you to maximize your asset retention.

A financial plan through Allegheny Financial Group adheres to the following objectives:

- <u>Evaluate:</u> Assessing your needs is always the first step. Your team of advisors will explore with you the path to achieving your financial goals through education, risk management, and retirement and estate planning.
- <u>Self Objectify:</u> The next step is to set clear and measurable financial goals.
- <u>Develop Your Plan:</u> The goals you set must now come attached with a plan of action. How will you reach your financial objectives?
- <u>Put Your Plan Into Action:</u> By now, a clear and concise plan has been established and your financial advisor will put this plan into action.

• <u>Monitor Your Plan's Progress:</u> Regular monitoring and evaluation will improve the success of your financial plan. Investments should adapt to market change and any changes in your own life.

# **Managing Your Investments**

Whether you are looking to grow your assets or minimize taxes, properly managed investments are the cornerstone of financial health. Allegheny Financial Group focuses on four main investment components:

- <u>Asset Allocation</u>: Determining the right proportions for each category of assets is the first step in investment management. Creating a balance between risk and return is the method of choice.
- <u>Portfolio Implementation:</u> Your chosen asset classes are implemented into your portfolio, and careful monitoring ensures you are staying on track with your goals.
- <u>Original and Proprietary Investment Research</u>: Not satisfied with commercial market reports, Allegheny Financial Group conducts their own original research that they share with their clients through easy-to-read reports and quarterly Capital Market Reviews.
- <u>Asset Management:</u> Allegheny Financial Group's Asset Management Program offers the highest level of service and planning to manage the performance of your investments. They utilize organized, effective, and expertly created diligence to take over the critical management of your portfolio.

### **Purely Independent**

Allegheny Financial Group has always thrived on the premise of being an independent, fee-based financial advisor. They stand objectively, and their advice is not tied to any products or services. For over 40 years, this has been

part of their culture.

# **Bill Few Associates, Inc. Review**

With two Pittsburgh locations, <u>Bill Few Associates, Inc.</u> extends financial planning and investment expertise to a variety of individual and institutional clients.

Whether you are just beginning to build your wealth or are heading into retirement, this Pittsburgh wealth management firm's broad range of services will be custom tailored to meet all of your financial planning needs.

As an independent, <u>fee-based</u> advisor, you can expect them to offer honest, objective counsel and advice. Your interests are and will always be their top priority of these Pittsburgh financial planners.

# Key Factors That Enabled This Firm to Rank as a Top Pittsburgh Financial Advisory Firm

Below are key factors that enabled Bill Few Associates to be rated as one of this year's top wealth management firms in Pittsburgh.

# **Professional Investment Management**

Most of the services offered by this Pittsburgh wealth management firm are centered around their investment expertise. Clients benefit from the in-depth knowledge of multiple investment management professionals with a great record of success.

The following is an overview of investment services:

- <u>Individual Equity Management:</u> Revolving around a core philosophy of style-neutral, sector-neutral, large capitalization equity portfolios, Bill Few Associates regularly outperform benchmarks. Custom equity portfolios are available to target specific goals.
- <u>Individual Fixed-Income Management:</u> A diversified portfolio of fixedincome investments is available for both individual and institutional clients. In combination with winning tax strategies, Bill Few's emphasis on high credit-quality corporate bonds is proven to perform.
- <u>Mutual Fund Management:</u> Bill Few Associates have a quality history of utilizing proprietary and commercial research systems in order to select mutual funds that serve clients extremely well.

• <u>Alternative Investment Management:</u> Traditional investments can be supplemented through access to hedge funds, Limited Partnerships, and other options strategies.

# **Retirement and Estate Planning**

You can learn to do more with your money and, in turn, enjoy more of your golden years. By designing an effective strategy with your Pittsburgh financial planner, you will see the results you want both now and in the future.

Bill Few Associates can help you plan for retirement and safeguard your estate for future generations.

### **Insurance Planning**

A comprehensive financial plan takes into account both life and long-term care insurance. Your financial advisor in Pittsburgh can show you how to integrate both types of insurance into your retirement and estate plans.

### **Company Retirement Planning**

To help small and medium-sized businesses develop effective retirement plans, Bill Few Associates offer options such as PSP, 401(k), SEP, SIMPLE Plans, and more.

In addition, each plan comes with expert advice from your Pittsburgh financial advisor and encompasses the following components:

- High-Performance Company Retirement Planning
- Regular Reviews and Updates
- Advisement to Comply with the Employee Retirement Income Security Act of 1974 (ERISA)
- Simple and Easy-to-Understand Plans

Don't Miss: Best Financial Advisors in San Diego, California

# **BPU Investment Management, Inc. Review**

<u>BPU Investment Management, Inc.</u> is one of Western Pennsylvania's premier financial advisory and investment management firms. They have one of their wealth management firms in Pittsburgh, as well as officies in Greensburg and Uniontown.

Services are extended to private individuals, corporate leaders, business owners, and eleemosynaries.

Clients can enjoy a wide-range of wealth management services including asset management, financial planning, retirement planning, and institutional brokerage services.

BPU Investment Management is a fee-based wealth management firm in Pittsburgh. Nevertheless, we have included them on this list for the following services that they provide.



# Key Factors That Enabled This Firm to Rank as a Top Wealth Management Firm in Pittsburgh

The following is a listing of key factors that allowed BPU Investment Management to rank as one of this year's top Pittsburgh financial advisory firms.

# A Balanced Approach

Underneath all the business practices that take place every day at BPU Investment Management, they most proudly enjoy the long-lasting relationships they build with their clients. It's this mix of professional and personal attitudes that demonstrates exactly what sets the Pittsburgh financial advisors at BPU Investments apart.

## Wealth Management for Private Clients

Your Pittsburgh financial advisor will be the one who understands your goals and current life situation. He or she will act as a liaison between you and BPU's accredited team of professionals, which include Chartered Financial Analysts (CFAs), Accredited Investment Fiduciary Analysts (AIFAs), and Certified Financial Planners (CFPs).

As a private client, you have access to recommendation for services such as:

- Cash management
- Investments
- Tax planning
- Debt structure
- Retirements plans
- Legacy planning
- Asset protection

# **Total Asset Management**

Whether you are a private client, a trust, or an eleemosynary (have an affiliation to charity), BPU has total asset management services to fit your needs.

One of the greatest challenges of asset management is managing the risk aspects that can emanate from global economies. Combining institutionalstrength investment capabilities with personal oversight allows this Pittsburgh wealth management firm to deliver high-quality and objective advice.

### **Education for Corporations and Organizations**

BPU Investments offers financial education to employees and members of associations that boosts understanding of financial resources. In turn, this aids in the development of sound financial goals. Classes are taught by experienced and credentialed BPU financial planners in Pittsburgh. They will never solicit employees after class.

#### **Inclusive Brokerage Services**

Through BPU's full-service brokerage options, clients have access to a wide spectrum of traditional brokerage products including:

- Insurance and Annuities
- IRAs
- Domestic and International Equities
- Fee-Based Advisory Accounts
- Corporate, Government, and Municipal Bonds
- Structured Products and Derivatives

# **D.B. Root & Company Review**

<u>D.B. Root & Company</u> is centered right in Pittsburgh, Pennsylvania, and brings together best-of-class service and tools to help clients achieve their own life and financial goals.

They are a <u>fee-only</u>, fully independent wealth management and financial planning firm with many niched services to offer both individual clients and businesses.

# Key Factors That Enabled This Firm to Rank as a Top Wealth Management Firm in Pittsburgh

Below you will find some of the key factors that enabled D.B. Root & Company to rank as a top wealth management firm in Pittsburgh.

### **Core Values at Work**

As an independent fiduciary, D.B. Root & Company operates through a set of core values that drive them in everything they do. The core values at the center of their business are:

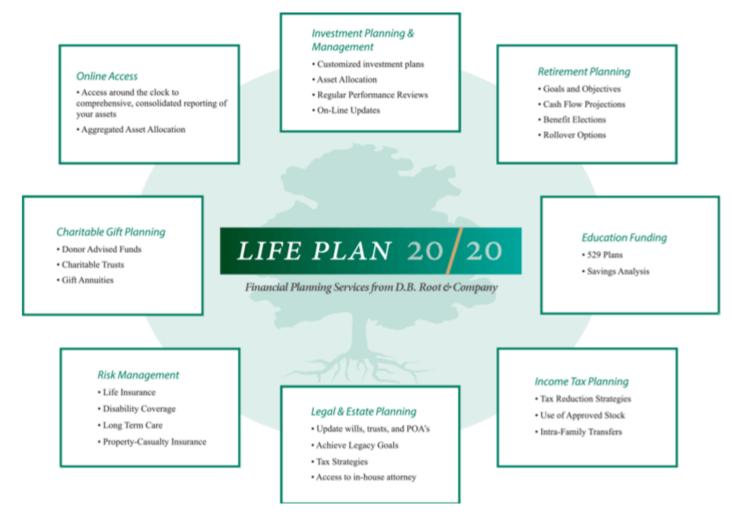
- Transparency
- Accountability
- Objectivity
- Trust

# Life Plan 20/20

In order to encompass a range of services not traditionally offered elsewhere, the <u>Life Plan 20/20</u> was created.

The team of Pittsburgh financial planners at D.B. Root & Company took portfolio management, tax and insurance advice, and estate and retirement planning, among other essential financial services, and combined them into one total package that is designed to keep your life goals on track.

The following is an overview of this customizable system and the specific areas of importance:



# **Strategic Partnerships**

A good Pittsburgh financial advisor knows that no one has all the answers. D.B. Root knows this and has partnered with Envestnet and Charles Schwab so that they can provide supplemental sources of information whenever you may need it.

# Hedgeye Risk Management

To gain the ultimate perspective on managing risk in today's crazy and always shifting economy, this Pittsburgh wealth management firm employs the cutting edge research of Hedgeye Risk Management. This company covers all areas of the market with a scrupulous eye.

# The Family Office for the Millionaire

Middle class investors can retire comfortably with this unique retirement planning and investment management system. Your Pittsburgh financial advisor will secure your assets through effective risk management, as well as pursuing the growth of your current portfolio.

All of your taxes, wills, insurance, and trusts will align to your wealth building

and preservation goals.

Related: <u>Best Financial Advisors in Austin, TX | Ranking | Top</u> <u>Austin Wealth Managers & Planners</u>

# **Fort Pitt Capital Group Review**

<u>Fort Pitt Capital Group</u> is an <u>fee-only</u>, independent financial advisor in Pittsburgh that provides fee-only investment and wealth management services to its clients out of offices in Pittsburg, PA, and Naples, FL.

While the firm was founded in 1995, the founding partners bring with them the collective synergies that come from working together as colleagues since 1991.

Unique among their peers is the fact that Fort Pitt Capital Group operates the two primary aspects of their Pittsburgh wealth management firm–wealth management and investment management–separately.

As unbiased investment advisors and wealth managers in Pittsburgh, this ensures that professionals from both service areas dedicate themselves exclusively on specific client needs in each of those two business segments.

The company serves individuals as well as institutional clients that include public entities, labor unions, foundations, endowments, and not-for-profit organizations. As a top ranked wealth manager in Pittsburgh, the company offers institutional and business clients a range of services that includes:

- Consulting for 401(k) plans
- Pension plans management
- Consulting and advisory services for not-for-profit entities, endowments and foundations

Institutional investors may choose from two unique strategies that the company offers: an asset allocation strategy and an equity-only based portfolio strategy known as the <u>Total Return Strategy</u>.

Individual clients also benefit from a wide range of services that the company offers, including:

- Portfolio management
- Education planning
- Cash management
- Retirement income
- Wealth transfers
- Personal and business lending
- Trust and estate plans\*
- Business successions
- Charitable giving
- 401(k) rollovers
- Roth and traditional IRAs
- Insurance reviews

Clients of this Pittsburgh wealth management firm are supported by a large team of qualified professionals that includes Financial Consultants, a Retirement Planning specialist, and a team of Portfolio Management and Operations support personnel.

# Key Factors That Enabled This Firm to Rank as a Top Wealth Management Firm in Pittsburgh

Below you will find some of the key factors that enabled Fort Pitt Capital Group to rank as one of the top wealth management firms in Pittsburgh.

# **Independent Advisory**

As an independent investment and wealth management firm in Pittsburgh, the company is not associated with, nor sells any products for, brokers, insurance companies, banks, or corporate money management firms. Advice delivered to clients is therefore completely independent and unbiased.

# **Fee-Only Advisors**

The company is a <u>fee-only</u> wealth management firm in Pittsburgh, which means that the only compensation they receive is directly from providing services to clients. As advisors do not receive any forms of sales commissions or other fees, clients receive conflict of interest-free advice at all times.

### **Total Return Strategy**

The <u>Total Return Strategy</u> or "Philosophy" is designed to help institutional investors preserve and grow their wealth even whent he markets are doing poorly. They do this by buying well-run businesses when prices are good and holding on to them for at least five years. This strategy is about longterm growth, not risky plays against the market for "get rich quick" schemes. It ensures returns and stability for clients of this wealth management firm in Pittsburgh.

### **Deep Experience and Synergies**

Collectively, the firm brings decades of investment and wealth management experience to the table. The founding partners of this Pittsburgh wealth management firm also bring unique synergies from having worked together for nearly 25 years.

### Value-Conscious Investment Approach

Fort Pitt Capital Group is a Pittsburgh wealth manager and investment management firm that follows a value-conscious investment philosophy. Using this approach, the company's focal point is to preserve and enhance client capital, while also generating income from their portfolios.

# **Following Their Own Advice**

The company is unique among many Pittsburgh wealth management firms in that the firm's principals and staff have made sizable personal investments using the very same strategies that they advocate for clients. This underscores

the company's commitment to always be aligned with the interests of its clients.

# **Fragasso Financial Advisors Review**

The team at <u>Fragasso Financial Advisors</u> has been representing clients for more than 40 years through comprehensive financial planning, wealth management, portfolio management, and retirement planning services.

Located in the heart of downtown Pittsburgh, they serve clients ranging from affluent individuals to retirement plan sponsors to non-profit institutions. They are a <u>fee-based</u> wealth management firm in Pittsburgh.

# Key Factors That Enabled This Firm to Rank as a Top Wealth Management Firm in Pittsburgh

Below are key factors that enabled Fragasso Financial Advisors to rank as a top wealth management firm in Pittsburgh.

### Wealth Management

After 40 years, Fragasso Advisors like to think they've dealt with just about every kind of scenario there is. Nonetheless, ever-changing political and economic environments urge this team of Pittsburgh financial planners to approach each client's circumstances with a fresh approach couched in timetested principles.

Successful families receive the benefit of a variety of services, including:

- Income Tax Reduction Strategies
- Business Succession Planning
- Retirement Capital Sufficiency
- Education Funding
- Charitable and Family Gifting Strategies

- Cash Flow Scrutiny
- Long-Term Care Cost Analysis
- Stock Option Management
- Coordination of Planning with Attorney and Accountant
- Life Insurance
- Estate Planning

# **In-House Portfolio Management**

Once your portfolio has been cultivated to perfection, Fragasso's Portfolio Management Department steps in with a team of seasoned Pittsburgh financial planners whose sole job is to manage your portfolio.

Instead of having just one set of eyes on their investments, clients receive the benefit of an eight-person team at this Pittsburhg wealth management firm that looks at things from every single angle.

# **Retirement Plan Advisors**

When it comes to employer-sponsored retirement plans, Fagrasso's Retirement Plan Advisors act with fiduciary interest to make a complex area of management simple and easy to understand. With their five key components, the process seems much smoother and business-friendly:

- <u>Plan Design Consulting:</u> Similar to any initial financial consultation, this stage covers plan design and implementation that addresses both qualified and non-qualified programs.
- <u>Plan Expense Analysis:</u> Based on the service levels provided, plans are periodically reviewed to ensure reasonable fees and compensation.
- <u>Investment Selection and Review:</u> Flexibility is important, and minimizing risk while maximizing return offers increased flexibility to choose and monitor investments.
- <u>Participant Education</u>: Establishing opportunities for plan participants to be educated about their options based upon their needs is an important key to success.
- <u>Fiduciary Review:</u> Reviewing the organization's effectiveness in meeting its fiduciary responsibility evaluates risk and establishes procedural framework for future considerations.

#### **Free Phone Consultation**

As you weigh the services offered by Fragasso Financial, you can take advantage of a non-obligatory, <u>high-level conversation</u> about your current financial situation and what your goals are for the future. Simply fill out the form on their website and one of their Pittsburgh financial advisors will get in

touch with you.

**Popular Article:** <u>Best Financial Advisors in New York, NY |</u> <u>Ranking | New York Wealth Management Firms</u>

# **Grant Street Asset Management Review**

A business with over four decades of proven experience doesn't get that way without offering strategies that work. <u>Grant Street Asset Management</u> has been doing just that for a very long time. They are located in Canonsburg, Pennsylvania, just outside of Pittsburgh.

Grant Street Asset actively manages portfolios for families, individuals, businesses, physicians' groups, and non-profit institutions and foundations. This Pittsburgh wealth management firm delivers strategic guidance that goes beyond investment management and seeks to build and maintain client relationships.

# Key Factors That Enabled This Firm to Rank as a Top Wealth Management Firm in Pittsburgh

Below are key factors that enabled Grant Street Asset Management to be rated one of the top wealth management firms in Pittsburgh.

### Independent

As an award-winning, <u>fee-only</u> wealth management firm in Pittsburgh, Grant Street Asset is a Registered Investment Advisor (RIA) and upholds their fiduciary responsibility to their clients. They do not accept any commissions or receive revenue from selected investments.

#### **Managing Your Wealth**

When managing wealth, there is always a "bigger picture." As a client of this Pittsburgh wealth management firm, you receive the benefit of individualized investment strategies that conform to your unique situation. Coordinating with your other financial professionals allows for a holistic approach to investing and managing wealth.

#### Foundations and Non-Profits

Boards tend to face significant challenges when mitigating their financial plans. With a legal fiduciary responsibility, boards and committees turn to the Pittsburhg financial advisors at Grant Street Asset for trusted guidance through confusing policy statements, tax issues, risk management, and more.

#### Services for Small Businesses and Physicians

There are a lot of factors to consider when developing wealth, particularly when the job that builds that wealth comes iwth a busy schedule and many demands. So many variables come into play with each unique situation.

Grant Street Asset understands this complex need and has decades of experience to put to work for you. This wealth management firm in Pittsburgh has experience working with <u>physicians, small businesses, and corporate</u> <u>executives</u>.

#### **Supporting Partners**

Grant Street Asset partners with many professionals to make up a client's trusted financial team. A Pittsburgh wealth management firm doesn't necessarily have to be a one-stop-shop, and in fact, the broader the access to expert information, the better prepared one can be for any variables that arise in a plan.

Here's how we partner with accountants:

- Tax-Conscious Investment Management
- Annual Gain/Loss Forecasting
- Data Aggregation of All Assets
- Tax Data & Document Resource

Here's how we partner with attorneys:

- Assist in Project Management
- Proactively Identify Potential Client Needs
- Step-Up Cost Basis and Transfer of Assets
- Refer Clients to Specialty Practices for Legal Needs

# **Hefren-Tillotson Review**

As a company that claims to provide "meticulous wealth management since 1948," <u>Hefren-Tillotson</u> has certainly laid down a legacy. With over <u>\$10 billion</u> in client assets, they serve individual clients, businesses, and institutions and non-profits.

While their primary headquarters are in two Pittsburgh locations, they also have offices in Butler, Greensburg, Canonsburg, and Wexford, Pennsylvania. This Pittsburgh wealth management firm is one of the oldest and largest wealth management firms in Western Pennsylvania.

This Pittsburgh wealth management firm is fee based, however, we have included them on this list for the value that they offer potential clients.

# Key Factors That Enabled This Firm to Rank as a Top Wealth Management Firm in Pittsburgh

Below are key factors that enabled Hefren-Tillotson to be rated one of this year's top wealth management firms in Pittsburgh.

### Services for Individual Investors

Hefren-Tillotson believes that a truly rewarding life comes through YOUR vision and personal values. Therefore, their Pittsburgh financial advisors strive to get to know you and your goals so they can best understand how to handle your specific situation.

They offer initial and ongoing advice on investments and retirement income, as well as comprehensive financial planning through their MASTERPLAN approach. Along with consistent communication, the following are services an individual investor can take advantage of:

- Retirement Planning
- Saving for Education
- Insurance
- Charitable Giving
- Closely-Held Business Planning
- Investing an Inheritance
- Long-Term Care
- Estate Planning
- Divorce Planning
- Oil and Gas Royalties

#### **Business Services**

Hefren-Tillotson offers business retirement plan management to businesses in order to help them attract and retain talented employees through competitive benefits. High-performing retirement plans, along with regular reviews and updates, drive optimal performance and maximum participation.

This Pittsburgh wealth management firm has established a "401(k) team" along with the Hefren-Tillotson Corporate Services Model Portfolio Program to guide employees through this crucial process.

### **Financial Strategies for Institutions**

Whether the matter at hand is engagement in a foundation or endowment planning, managing assets responsibly is an important element to minimizing risk and maximizing success for all institutions and non-profits. The following two concepts are just a sampling of the comprehensive planning offered by these Pittsburgh financial advisors:

- <u>Money Management:</u> After the initial long-term investment policy is in place, Hefren-Tillotson works with you to manage your portfolio. They take into account risk tolerances, cash inflows and outflows, expected returns, permitted investment classes, legal issues, asset allocation restrictions, and more.
- <u>Donor Development:</u> When the focus turns to non-profit organizations, securing and maintaining valuable donors is an important part of your financial well-being. Hefren-Tillotson proudly offers ongoing seminars and educational opportunities for donors to help them feel secure in their contributions.

### The MASTERPLAN Approach

In order to cover every aspect of your financial planning needs, Hefren-Tillotson has developed a <u>MASTERPLAN</u> Approach that includes five steps which flow easily from one to another. Let's take a brief look at their path to success:

- <u>Meet Face-to-Face:</u> Learning about your values, goals, and financial situations is the building block to long-term success. Along with a personal conversation, your financial advisor will gather necessary documents as they prepare to formulate a plan for you.
- <u>Determine Your Goals, Priorities, and Risk Tolerances:</u> This step in the planning process allows your financial advisor to better understand what plan will best support both your long and short-term goals.
- <u>Develop Your Own Personal Financial Plan In Writing</u>: Each plan developed is as unique as your fingerprint. A written plan will be presented to you to clearly outline all goals and objectives, along with the plan of action that will help you meet those goals.
- <u>Implement Strategies, then Adjust Regularly as Situations Arise:</u> Your meticulously crafted plan is now put into action and carefully monitored and reviewed to ensure that it is working hard to get you to where you

want to be.

Read More: <u>Top Financial Advisors in Dallas, TX | Ranking |</u> <u>Dallas Area Wealth Managers</u>

# **Legend Financial Advisors Review**

As an SEC-registered financial planning and investment management firm, <u>Legend Financial Advisors</u> is a company rooted in a <u>fee-only</u>, noncommissioned approach.

They are located in Pittsburgh and serve affluent and wealthy individuals, as well as business entities and non-profit organizations.

# Key Factors That Enabled This Firm to Rank as a Top Wealth Management Firm in Pittsburgh

The following is a list of factors that enabled Legend Financial Advisors to be included on our list of the top wealth management firms in Pittsburgh.

# **Fee Standards**

Clients of Legend Financial have a few different fee options that include hourly rates, fixed-fee investments, fee-only services, as well as group arrangements for companies.

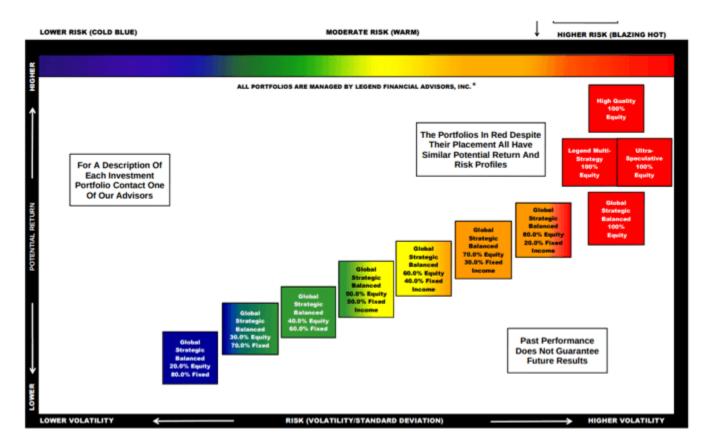
For clients who solely utilize Legend Financial's Investment Management services, fees are dependent upon a percentage of assets under management.

# **Client Variety**

In addition to serving individuals, families, and businesses, Legend Financial also specializes in serving medical doctors and tech professionals. They've curated strategies to best serve a variety of client needs.

#### **Investment Management Process**

Investment portfolios are customized to individuals and institutions and are developed to match each client's risk and return requirements.



Investment research is a big part of creating a balanced portfolio. This Pittsburgh wealth management firm strategizes with an emphasis on portfolios that have historically achieved higher than expected returns.

Through a variety of sources and extensive client education, these Pittsburgh financial advisors assist clients in managing successful, long-term portfolios that offer growth and flexibility.

### **Investment Services for Advisors**

Legend Financial is a Pittsburgh wealth management firm that offers customized Investment Management Services to financial advisors. The premise is a la carte and is designed to be an inexpensive resource to financial advisors with a variety of practice management issues.

Let's take a look at some of the criteria associated with investment portfolios for financial advisors:

• <u>Portfolio Minimums:</u> Mutual fund portfolios hold a <u>\$200,000</u> <u>minimum</u>, while portfolios constructed with stocks hold a minimum of \$250,000. Furthermore, Limited Partnerships must be accredited and will require a \$1 million minimum.

- <u>Risk Spectrum:</u> For all investment portfolios, the risk spectrum chart above still applies.
- <u>Fees:</u> Average fees range from <u>45 to 50 basis points</u>, depending upon the strategy. However, all numbers fluctuate depending upon the amount of managed portfolios.
- <u>Practice Management Assistance:</u> Legend Financial extends assistance

to advisors who need help running their businesses. Additional consultation and advising services are available to all financial advisor clients on a case-by-case basis.

# **McMahon Financial Advisors, LLC Review**

<u>McMahon Financial Advisors, LLC</u> brings to the table over 20 years of experience, helping clients throughout the Pittsburgh area reach and even surpass their financial goals.

McMahon Financial Advisors specializes in investment management, business services, education planning, as well as retirement and estate planning.

This Pittsburgh wealth management firm does not specify whether it is feeonly or fee-based, but we have included them on this list for the comprehensive range of services that they provide.

# Key Factors That Enabled This Firm to Rank as a Top Wealth Management Firm in Pittsburgh

Below are key factors that enabled McMahon Financial Advisors to be rated one of the top financial advisors in Pittsburgh.

#### A Dual Portfolio Program

Clients of this Pittsburgh wealth management firm have access to two different portfolio approaches. Both portfolios allow uninterrupted online access. Let's take a brief look at both:

• <u>MAP Portfolio Program</u>: The MAP Portfolio Process utilizes advanced financial planning technologies and pairs them along with your advisors' experience. The premise here is to create a client-focused "MAP" for the road ahead.



• <u>Compass Portfolio Program</u>: The Compass Portfolio Program offers sophisticated portfolio management services for investors while utilizing robust EFT portfolios. This plan offers seamless integrations with the MAP aggregation tools which provide a 360 degree view of clients' financial lives.



#### **Expert Investment Management**

McMahon Financial offers a competitive advantage for their clients while utilizing a system of personalized service and state-of-the-art technology. Their Pittsburgh financial planners rely on quantitative and qualitative research to evaluate client holdings and define asset allocation goals.

#### **Business Services**

Managing risk within a portfolio is one of the cornerstones of McMahon Financial's successful business strategies. Here is a brief overview of services offered:

- Defined Benefits Planning
- Deferred Compensation Planning
- Buy-Sell Arrangements
- Asset Protection
- 401k Formation and Maintenance
- Key Person Coverage

# **Secure Estate Planning**

McMahon Financial has over 20 years of estate planning experience and believes that individual assessment and careful planning allows clients to enjoy a secure and fulfilling estate plan. Through the coordination of tax and law professionals, this Pittsburgh wealth management firm ensures that your financial security is their top priority.

# **Retirement and Education Planning**

McMahon Financial begins your planning process by clearly identifying your goals and objectives. Their Pittsburgh financial advisors are firm believers that an early start is paramount to accomplishing your goals.

It's never too early to talk about planning for your children's education or your own retirement. Clients receive individual evaluation of goals and everchanging needs.

Related: <u>Top Financial Advisors in Wisconsin (Milwaukee,</u> <u>Pewaukee, Waukesha, Cedarburg, and Mequon)</u>

# Conclusion - Top 10 Best Financial Advisors in Pittsburgh, Pennsylvania

Now that you've carefully read over all the details about the top financial advisors in and around Pittsburgh, Pennsylvania, you are either feeling more confident than ever about what exactly your financial needs are, or you may have several additional questions.

So what do you do now? Your best bet is to narrow down this list of the top 10 financial advisors in Pittsburgh by getting rid of advisors that don't serve clients within your specific demographic or perhaps don't match up with your vision.

After that, it's time to communicate with a few prospective Pittsburgh wealth management firms and feel out which potential advisor is suited for your needs.

Whichever advisor you choose, gather your financial documents and create a list of questions or relevant information that you wish to discuss. Above all, enjoy the process for what it is and know there is a financial advisor in the Pittsburgh area that can help you reach your financial goals.

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