Top 6 Best Medical Supply Stores & Companies in the US | 2017 Ranking | Top-Rated Providers of Medical Supplies in the US

2017 RANKING & REVIEWS TOP RANKING BEST MEDICAL SUPPLY COMPANIES

Reviewing Medical Supply Stores

When reviewing medical supply stores and top medical supply companies, there are two primary categories, and a medical store may feature one or both. One type is called durable medical equipment.

Durable medical equipment sold by a medical supply store is something that's for longterm use. This can include items that are used in professional care facilities such as hospitals or for at-home medical care.



Award Emblem: Top 6 Best Medical Supply Stores & Companies in the US

A few specific durable medical items that may be offered by a medical supply company include hospital beds, mobility aids, orthotics, and prostheses.

The second overall category of items sold by a medical supply company is disposable medical supplies. Again, as with durable medical equipment, these items may be purchased professionally or for at-home medical care, and they are things that are designed to be used once and thrown away.

They can include diabetic test strips, supplies for incontinence and things like bandages and protective gloves.

The following ranking of the top medical supply companies are some of the best places consumers can buy medical supplies and equipment, whether they're shopping for personal or professional use, and these medical supply stores include robust inventory for both durable and disposable medical supply needs.

See Also: <u>Top Cancer Hospitals in the U.S. | Ranking | Best Hospitals for Cancer Treatment</u>

AdvisoryHQ's List of the Top 6 Best Medical Supply Stores

List is sorted alphabetically (click any of the medical supply store names below to go directly to the detailed review section for that medical supply company):

- <u>Discount Medical Supplies</u>
- Medical Supply Group
- Safeway Medical Supply
- USA Medical & Surgical Supplies
- US Med
- **US Medical Supplies**

Top 6 Best Medical Supply Stores | Brief Comparison

Medical Supply Store	Who They Serve	Key Benefit
Discount Medical Supplies	Caregivers, patients, and public	Discounted pricing and additional coupons
Medical Supply Group	Medical professionals, hospitals, schools, businesses, government institutions, home caregivers, individuals	Free shipping on most orders over \$100
Safeway Medical Supply	Individuals and home caregivers	Specialize in home healthcare
USA Medical & Surgical Supplies	Medical professionals, organizations, home caregivers, individuals	Large selection of new sale products
US Med	Individuals and home caregivers	Dedicated customer service teams and simplified reordering
US Medical Supplies	Individuals and home caregivers	Low Price Guarantee price matching

Table: Top 6 Best Places to Buy Medical Supplies | Above list is sorted alphabetically

How to Save Money on Medical Supplies Not Covered by Insurance

There are many reasons people require medical supplies, whether it's for a chronic condition or for care related to aging. Regardless of the reason, there are high price tags that come with many of these medical supplies, particularly durable medical equipment. Sometimes the cost of medical supplies is covered by insurance, but not always.



Image Source: <u>Pexels</u>

There are a lot of changes occurring in the marketplace that are allowing people to buy medical supplies and save money as the result of shifts in insurance. In the past, people were required to get many medical supplies, and in particular, durable supplies, through a hospital as part of their prescription. Now, people have the opportunity in many cases to go directly to a medical supply store to purchase medical supplies.

One of the best ways to save when you buy medical supplies is to shop online whenever possible and compare prices across many of the top medical supply companies, in the event that something isn't covered by insurance. Also, if your doctor or hospital is offering you a certain price on medical supplies, it's important to do your own pricing research and comparisons to make sure you're getting the best deal.

AdvisoryHQ's Selection Methodology

What methodology does AdvisoryHQ use in selecting and finalizing the credit cards, financial products, firms, services, and products that are ranked on its various top-rated lists?

Please click here "<u>AdvisoryHQ's Ranking Methodologies</u>" for a detailed review of AdvisoryHQ's selection methodologies for ranking top-rated credit cards, financial accounts, firms, products, and services.

Detailed Review—Top-Ranking Medical Supply Stores

Below, please find the detailed review of each of the top medical supply companies. We have highlighted some of the factors that allowed these medical supply stores to score so well in our selection ranking.

Discount Medical Supplies Review

<u>Discount Medical Supplies</u> is a medical supply company and medical equipment store that offers products for patients and the general public.

Key Features and Menu Items Offered by This Pick for One of the Top Medical Supply Companies

Discount Medical Supplies is an online medical supply store that's operated by physicians, so they have the most understanding of what people need and how to find products that are top-quality, yet available at low and discounted prices. Below are some of the primary reasons it's included in this ranking as a leading medical equipment store.

Pricing

Headquartered in Delray Beach, Florida, Discount Medical Supplies is a medical equipment store and medical supply store that brings the availability of high-quality medical supplies to everyone at affordable prices.

They feature excellent customer service, three shipping methods, and free delivery on most orders over \$100.

Discount Medical Supplies strives to offer the lowest prices through in-depth analyzing of their competitors, and that low pricing is a top priority.

If a customer does find a lower price and they let this medical supply store know, they will match it or beat it, and the company regularly offers additional coupons off their already low pricing.

Selection

Discount Medical Supplies has an extensive range of products.

Some of the many medical store categories they feature include:

- Wound care
- Ostomy supplies
- Diabetic supplies
- Incontinence
- Patient care
- Rehab and pain management
- Daily living aids
- Orthopedic
- Mobility

Health News and Information

Discount Medical Supplies is one of the top medical supply companies because they serve as an informative resource, as well as a retailer. Shoppers can visit several unique sections available on this site that cover topics including:

- Patient education
- Health news
- Educational videos and webinars
- Blog of the week

Don't Miss: <u>Top U.S. News Best Hospitals | Ranking | U.S. News & World Report Hospitals</u>

Medical Supply Group Review

The <u>Medical Supply Group</u> is a retailer of surgical and diagnostic equipment, personal care, and a variety of medical supplies. The Medical Supply group supplies items to

medical professionals, hospitals, schools, businesses, government groups, home caregivers and individuals.

Key Features of This Selection for a Top Medical Supply Company

Some of the reasons Medical Supply Group is included in this ranking of the top medical supplies and equipment retailers are below.

Selection

As mentioned above, Medical Supply Group offers products to a wide variety of customers, ranging from hospitals and professionals to home caregivers and individuals. They also offer one of the biggest selections among medical supply stores. This best medical supply company has more than 20,000 of the leading medical supplies and equipment from top manufacturers.

Some of the manufacturers available from this medical supply company and medical equipment store include Owens & Minor, Invacare, Welch Allyn, McKesson, Independence Medical, Roche Diagnostics, and Sklar Instruments.

Reputation

The Medical Supply Group is included on this list of one of the best places to buy medical supplies because of their reputation as well. This retailer has excellent customer reviews, and it's been in business since 1992, making it one of the most established medical supply stores even on this ranking.

Pricing

In addition to working to provide the utmost in affordability, this medical store also has other unique offers to save customers time and money.

For example, if an order is placed before 2 p.m. the customer can take advantage of same-day shipping.

There is free shipping available on most orders over \$100 as well, and all of this is backed by a superior customer service team that has been a top source for medical supplies and equipment for two decades.

Safeway Medical Supply Review

<u>Safeway Medical Supply</u> is an established, reputable medical supply pharmacy and medical supply business that's ranked as one of the best medical supply stores.

Key Factors That Led to Our Ranking of This as a Top Medical Supply Company and Medical Equipment Store

Some of the key reasons Safeway Medical Supply is on this ranking of the top medical supply companies and places to buy medical supplies are highlighted below.

Home Medical Specialization

A lot of the places to buy medical supplies included in this ranking of top medical supply companies sell to everyone from individuals who need items for home health care to hospitals and government groups.

Safeway is unique because it's a medical supply store that specializes in home health care items, and that level of specialization means expert customer service backs their products, and the people who work for Safeway are knowledgeable about their particular area of specialization.

Non-Exclusive

Another way Safeway is unique as a medical equipment store and a medical supply company is the fact that they're a non-exclusive provider of equipment and supplies.

This means that they don't have loyalty to any one manufacturer. This allows them to put the best interests of the customers ahead of everything else, and offer a leading selection of products, regardless of manufacturer or brand.

Patient Resource Center

Along with offering thousands of products and knowledgeable customer service and support, this Houston-based medical equipment store and medical supply company also features something called the Patient Resource Center.

Here, site visitors can go to find a wide variety of information that will be helpful to them not just as they shop for medical supplies, but in general.

Some of the topics recently covered include a Medicare Guide, which highlights how Medicare guidelines related to home medical equipment, as well as a guide to common health issues with tips, explanations, and prevention tips.

Also available as part of the Patient Resource Center are a medical glossary and list of some of the most informative and reputable medical websites.

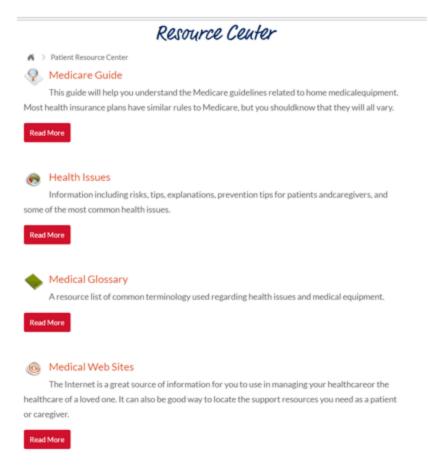


Image Source: Safeway

Related: <u>Best Medical Centers in the U.S. | Ranking & Reviews | Hospital</u> Medical Center Reviews

USA Medical & Surgical Supplies Review

<u>USA Medical & Surgical Supplies</u> is a medical supply company based in St. Louis, Missouri. USA Medical & Surgical Supplies is a medical supply business offering thousands of manufacturers that are leaders in the industry, and they excel regarding low prices and customer satisfaction.

Key Factors That Led to Our Ranking of This as One of the Top Medical Supply Companies

The following are a few specifics indicating why USA Medical & Surgical Supplies is included in this ranking of the best medical supply companies.

Top Manufacturers

USA Medical & Surgical Supplies is a medical supply business that strives to provide not only an extensive selection of medical supply pharmacy and equipment products but also the top brands at competitive prices.

They stock a wide variety of the best available medical supply brands, which include:

- 3M Health Care
- Covidien
- Welch Allyn
- BD
- Drive Medical
- Clinton Industries
- Bovie Medical

Some of the specific products they have include LED surgical lights, ECG electrodes, aspirator pumps, Kangaroo feeding pumps, and a lot more.

Security and Privacy

This best medical supply retailer is also a great place to buy medical supplies because they are dedicated to customer security and privacy.

They use a trusted site security certificate from a leading security company, and it's always active and can be checked at any time.

Customer information is never sold to third-party companies or organizations either.

Sale Items

Along with offering daily low prices and top items and manufacturers, this medical store also offers a large selection of sale items. These are significantly discounted medical supplies and equipment, and all are new. The company doesn't sell any refurbished or returned products, and they are priced lower because of quantity discounts or manufacturer discounts.

Additionally, this medical store is an authorized dealer of everything they sell, and they don't sell gray market products.

The company will also provide quantity discounts whenever possible, and shipping on orders over \$199 is usually free.

US Med Review

<u>US Med</u> is a top medical supply business featuring a wide variety of medical supplies and equipment including diabetic supplies, CPAP supplies and BiPAP masks, breathing medications and nebulizers, braces, catheters, and more.

Key Factors That Led to Our Ranking of This as One of Top Medical Supply Companies

The following details some of the top reasons US Med is a leading medical supply company and medical equipment store from which to buy medical supplies.

Customer Service

With this medical store, customers can enroll and become a member, and when they do that, the US Med team will get in touch with them to help them learn more about their services and products, sign them up to receive the medical supplies they need, and complete all the required paperwork.

Uniquely, when someone becomes a member of US Med, the company's representatives will work them to coordinate everything with their insurance company and their doctor, so it's efficient and easy for the customer.

Reordering

Another way US Med makes life easier for their customers to buy medical supplies is through the provision of a simplified reordering process. The Reorder Portal lets users click on the categories listed, and they fill out a simple form.

The form includes information about how the medical supplies are being used, and that helps the order be as accurate as possible. Also, the reorder portal asks how much of a supply the customer has left, so the company can make sure they get the necessary supplies on time.

Satisfaction and Payor Relationships

When patients first connect with this medical store, they get a dedicated team of representatives who are trained in very specific areas to ensure they're getting the medical supplies and equipment they need. US Med boasts multichannel coordination of all patient and customer requests.

Additionally, this top medical supply store is 1 of 9 Medicare Competitive Bid Winners of diabetic testing supplies.

This medical store is also an approved supplier of CPAP machines and supplies in most competitive bid regions.

Popular Article: <u>Best Hospitals in the U.S. | Ranking | Major, Popular,</u> Largest Hospitals in America

US Medical Supplies Review

<u>US Medical Supplies</u> is one of the largest retailers of medical supplies and equipment. This medical supply business has thousands of items available, many of which are discounted. Their specialty is mobility products.

Key Factors That Led to Our Ranking of This as One of the Top Medical Supply Companies

Particular reasons US Medical Supplies is ranked as a top medical supply company on this list are below.

Specialization

As mentioned, this best medical supply retailer specializes in mobility products. When a medical supply business has an area of specialization, it often means they're going to feature some of the leading products, but also expert customer service.

Mobility products available from this best medical supply retailer include scooters, power wheelchairs, manual wheelchairs, rolling walkers, bath lifts, stair lifts, vertical lifts, wheelchair lifts, adjustable beds, ramps, and scooter lifts.

Buyer's Guides

Buying medical supplies and equipment can be an important decision and an expensive investment. With that in mind, US Medical Supplies is a medical store that operates on a philosophy of providing the most possible information to their customers to help them make the right decision when they buy medical supplies.

They have created exclusive buyer guides with all the information customers need to make the right choices.

Some of the buyer's guide topics include a lift chair buyer's guide, scooter's buyer's guide, and a manual wheelchair's buyer's guide.

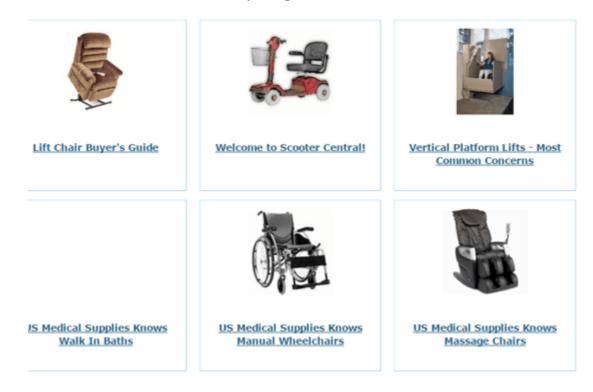


Image Source: <u>US Medical Supplies</u>

Low Price Guarantee

This leader among the top medical supply companies has something called the US Medical Supplies' Low Price Guarantee. They want to offer customers the best products and the best prices all the time.

With that in mind, at this medical supply business, if another vendor is advertising an exact item at a lower cost, this medical store will match that price. If the customer has already ordered from US Medical Supplies and finds a better-advertised deal on the item within ten days of their purchase, this medical equipment store will refund 110% of the difference.

Conclusion—Top 6 Best Medical Supply Stores

With an aging population in the U.S. and many people experiencing chronic conditions, there is an increasing demand for medical supply stores and medical supply pharmacy and equipment retailers.

Not all medical supply stores are created equally, however. Many might not offer customer service, low prices, or extras like best price guarantees. It can be confusing and complicated to buy medical supplies, which is why all of these factors are so important.

Each of the above top medical supply companies excels in these areas and many others. These medical supply stores sell to everyone from medical professionals to individuals, they offer excellent customer service when you buy medical supplies, a wide selection including top manufacturer medical supplies and equipment, and their sites are easy to navigate and include helpful and information resources.

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